

BID INFORMATION MEMORANDUM
Competitive Fixed Price Bid Solicitation
Site Characterization Activities and Report
Skelton's Garage (Former)
206 South Main Street, Moscow, PA 18444
PADEP Facility ID #35-30873; USTIF Claim #2009-017(S)

USTIF understands and appreciates the effort necessary to prepare a well-conceived response to a bid solicitation. As a courtesy, the following summary information is being provided to the bidders.

Number of firms attending the pre-bid meeting:	13
Number of bids received:	10
List of firms submitting bids:	Alternative Environmental Solutions, Inc. AMO Environmental Decisions Chambers Environmental Group Converse Consultants EnviroTrac Ltd. Hafer Environmental Services, Inc. MEA, Inc. SCE Environmental Group Inc. Synergy Environmental Inc. Tyree Environmental Corp.

This was a defined scope of work bid so price was the most heavily weighted evaluation criteria. The range in cost between the 10 bids was \$43,154.90 to \$117,758.00. Based on the numerical scoring, 2 of the 10 bids were determined to meet the "Reasonable and Necessary" criteria established by the Regulations and were deemed acceptable by the evaluation committee for USTIF funding. The claimant reviewed these bids and made his selection:

The selected bidder was Alternative Environmental Solutions, Inc.: Bid Price - \$43,509.20

The attached sheet lists some general comments regarding the evaluation of the bids that were received for the solicitation. These comments are intended to provide information regarding the bids that were received for this solicitation and to assist you in preparing bids for future solicitations.

GENERAL COMMENTS REGARDING EVALUATED BIDS

- Bid responses that contain very little text describing how the bidder plans to complete the SOW or simply reiterates or attaches the RFB text make it difficult to evaluate the bidders understanding of the nature of the problem and knowledge of how to perform the work.
- Some bids contained many more assumptions and/or much more restrictive assumptions than others. Excessive assumptions can make a bid difficult to evaluate and can lessen the chances of success.
- One or more bidders specified SUMA air sampling concurrent with groundwater sampling. This is probably not advisable since even a small amount of hydrocarbon volatilization during well purging/sampling might affect the very low detection level SUMA results.
- Bidders may wish to keep in mind that when more than one bid is provided for claimant consideration, this important secondary audience (the claimant) may weigh (especially open ended or numerous) assumptions more critically than the bid evaluation committee. While Claimants are encouraged to ask questions regarding the technical aspects of bids and to interview prospective bidders, they are not required to do so.
- One or more bidders specified an 8-hr SUMA flow controller when a 24-hr controller was specified.
- Use of 2" slugs is not ideal for 4" diameter well slug tests. Use of 3" schedule 40 PVC (3.5" O.D.) slugs, preferably 4 to 5 feet in length, should allow for much more accurate analysis of the test data, especially for detection of and correction for sand pack drainage effects.