

BID INFORMATION MEMORANDUM

Competitive Fixed-Price Bid-to-Result Solicitation for Site Closure Activities

**Former Pump n Pantry Facility No. 009
566 N. Memorial Highway (State Route 415)
Borough of Dallas, Luzerne County, Pennsylvania
PADEP Facility ID # 40-28238; USTIF Claim # 2003-0183(F)**

USTIF understands and appreciates the effort necessary to prepare a well-conceived response to a bid solicitation. As a courtesy, the following summary information is being provided to the bidders.

Number of firms attending pre-bid meeting:	9
Number of bids received:	3
List of firms submitting bids:	Environmental Alliance, Inc. Letterle and Associates, LLC MEA, Inc.

The range in cost between the evaluated bids was \$ 137,976 to \$ 249,818. This was a Bid-to-Result solicitation and so technical approach, and not cost (as in the case of a Defined Scope of Work solicitation), was the most heavily weighted evaluation criteria. For a Bid-to-Result solicitation, technical approach makes up the majority of the total bid scoring and cost and other factors make up less than 50% of the total bid scoring. All of the bids were reviewed and deemed administratively acceptable by the evaluation committee. Based on the total numerical scoring, two of the three bids were determined to meet the "Reasonable and Necessary" criteria established by the Regulations.

The selected bidder was MEA, Inc.: Bid Price - \$ 233,383

The attached sheet lists some general comments regarding the evaluation of the bids that were received for this solicitation. These comments are intended to provide information regarding the bids that were received for this solicitation and to assist you in preparing bids for future solicitations.

GENERAL COMMENTS REGARDING EVALUATED BIDS

- Please include all requested information (insurance, qualifications, cost spreadsheets, milestone schedules, etc.) in the bid submittal.
- Copies of quotations from all major subcontractors (including drilling companies and analytical laboratories) should be included as attachments in the bid package.
- Bid responses should include enough "original" language and thought that the knowledge and approach of the firm can be evaluated. The reason for this is that the bidders on the USTIF list are not pre-qualified and so the evaluation committee must evaluate the technical aspects of the bid and bidder.
- Bid responses should include adequate descriptions and figures for monitoring well/soil boring/soil vapor point locations and remedial system trench/system layout, as well as detailed parts and instrumentation diagrams (P&IDs) for the proposed remedial technology.
- For the Pilot Test under Milestone C, please ensure that all pilot test criteria used to determine the feasibility of the proposed (and alternative) remedial technology are included in the bid response, and the bidder provides a clear rationale for the criteria selected for the remedial technology proposed.
- When discussing groundwater fate and transport “area of influence” is not the same as “capture zone”.
- Demonstration of an alternative remedial method must be compelling and supported by all of the data in a mutually reinforcing way. Data that does not fit the demonstration must be addressed.
- When a bid document states that the PaDEP requests mass removal with regard to this site, then this request must be honored.