

**BEFORE THE INSURANCE DEPARTMENT
OF THE
COMMONWEALTH OF PENNSYLVANIA**

Statement Regarding the Acquisition of Control of or Merger with
Domestic Insurers:

Highmark Inc.; First Priority Life Insurance Company, Inc.;
Gateway Health Plan, Inc.; Highmark Casualty Insurance Company;
Highmark Senior Resources Inc.; HM Casualty Insurance Company;
HM Health Insurance Company, d/b/a Highmark Health Insurance Company;
HM Life Insurance Company; HMO of Northeastern Pennsylvania, Inc.,
d/b/a First Priority Health; Inter-County Health Plan, Inc.;
Inter-County Hospitalization Plan, Inc.; Keystone Health Plan West, Inc.;
United Concordia Companies, Inc.; United Concordia Dental Plans of Pennsylvania, Inc.;
United Concordia Life and Health Insurance Company

By UPE, a Pennsylvania nonprofit corporation

**RESPONSE TO PID INFORMATION REQUEST 4.6.6 FROM THE
PENNSYLVANIA INSURANCE DEPARTMENT**

REQUEST 4.6.6

Describe any meetings or discussions between any of the Highmark and WPAHS Entities with health care providers or health care professional groups about the Transaction.

RESPONSE:

Highmark routinely talks with providers and professional groups about the value of maintaining choice in health care providers throughout the community. Because Highmark's affiliation with WPAHS is such an important part of this equation, it would be impossible to itemize all the discussions that have taken place about this important issue. Furthermore, as Highmark looks to create a network of independent and aligned physician practices, the affiliation is inevitably a part of the discussion.

One forum that focused on the affiliation occurred on Jan. 17, 2011, when Highmark's President and CEO Kenneth R. Melani, M.D. addressed WPAHS-affiliated and independent physicians about the value of the affiliation and its importance in developing a health care system of the future. At the time of responding to this request, similar meetings have been held or are planned with other independent physicians.

Discussions will continue between Highmark and the provider community because WPAHS is a critical part of ensuring health care choice for consumers.

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