

**BEFORE THE INSURANCE DEPARTMENT
OF THE
COMMONWEALTH OF PENNSYLVANIA**

Statement Regarding the Acquisition of Control of or Merger with
Domestic Insurers:

Highmark Inc.; First Priority Life Insurance Company, Inc.;
Gateway Health Plan, Inc.; Highmark Casualty Insurance Company;
Highmark Senior Resources Inc.; HM Casualty Insurance Company;
HM Health Insurance Company, d/b/a Highmark Health Insurance Company;
HM Life Insurance Company; HMO of Northern Pennsylvania, Inc.,
d/b/a First Priority Health; Inter-County Health Plan, Inc.;
Inter-County Hospitalization Plan, Inc.; Keystone Health Plan West, Inc.;
United Concordia Companies, Inc.; United Concordia Dental Plans of Pennsylvania, Inc.;
United Concordia Life and Health Insurance Company

By UPE, a Pennsylvania nonprofit corporation

**RESPONSE TO PID INFORMATION REQUEST 5.3.1.4 FROM THE
PENNSYLVANIA INSURANCE DEPARTMENT**

REQUEST 5.3.1.4:

Describe current WPAHS and WPAHS Affiliates' service offerings by location and a description of WPAHS and WPAHS Affiliates' service offerings by location once the Transaction is completed.

RESPONSE:

WPAHS is comprised of five hospitals, 12,000 employees, and 600 employed physicians plus over 1,000 independent staff physicians focused on **four key institutes of excellence:**

Cancer

A team of medical and radiation oncologists, hematologists and surgeons provide treatments for cancers that include brain, breast, colon and rectal, head and neck, lung and thoracic, liver, ovarian, cervical and uterine, pancreatic, and prostate and urologic, plus hematological malignancies and disorders.

Programs and services include cellular transplantation, clinical cancer genetics, medical oncology, neuro-oncology, palliative care and radiation oncology. WPAHS is also home to one of Pennsylvania's largest bone marrow and cell transplant programs.

Cardiovascular

The system's doctors have earned worldwide recognition in the medical and surgical care of cardiac, thoracic and vascular disease. Specialties include valve disease, heart failure, pulmonary hypertension, atrial fibrillation, advanced heart surgery, vascular disease, heart and lung transplantation, lung and esophagus surgery, coronary artery disease, and preventative cardiology with lifestyle management and education. Allegheny General Hospital is nationally ranked as a leader in cardiology and heart surgery by *U.S. News & World Report*.

WPAHS conducts ongoing research in the development and application of new diagnostic and therapeutic technologies that will improve patients' cardiac health.

Neurosciences

Each year, thousands of procedures are performed by neurosurgeons who rank among the world's best for spinal cord, spinal disc, tumor extraction, neurovascular and cranial nerve surgeries. They provide pioneering treatments for conditions that include trigeminal neuralgia, brain tumors, skullbase tumors, lumbar conditions and Parkinson's disease. WPAHS neuroscience researchers are at work on landmark molecular, cellular and DNA studies that, combined with MRI, identify the chemical makeup of brain tumors. They also implant deep brain stimulation devices to improve treatment of epileptic seizures, tremors and movement disorders and have devised new therapies to combat tissue damage from lack of arterial blood inflow to the brain.

WPAHS established the region's first dedicated Stroke Unit and is home to the area's largest epilepsy program.

Orthopedic & Rehabilitation

WPAHS is a national leader in treatments for trauma, the spine, feet and ankles, and the upper extremities. WPAHS surgeons access the latest treatment modalities and research protocols to maximize patients' potential for full mobility. WPAHS's programs include advanced diagnostic services, repair and rehabilitation through follow-up, and the development of new devices and procedures that advance the treatment of the musculoskeletal system. Allegheny General Hospital is nationally ranked in orthopedics by *U.S. News & World Report*.

WPAHS provides orthopedic and sports medicine services to the Pittsburgh Pirates, Pittsburgh River Hounds, Slippery Rock University, the Community College of Allegheny County and 14 area high school athletic programs.

In addition to the four key institutes of excellence listed above, WPAHS has developed **four areas of focus**, which the health system intends to develop and expand to serve the needs of Western Pennsylvania patients, as follows:

Transplantation

Established in 1987 as a center for heart, kidney and pancreas transplantation, AGH became certified as a liver transplant program in 2010. The hospital and its medical staff have been innovators in the field of transplantation over the years. AGH doctors, for example, helped pioneer the use of heart assist devices as bridges to transplantation and performed both the city's first bilateral adult kidney transplant and first laparoscopic live donor nephrectomy procedure. In July 2011, AGH became one of just a few transplant centers in the nation to perform robotic assisted live donor nephrectomy, further minimizing the invasiveness of the procedure and its toll on kidney donors.

AGH's heart and liver transplant programs are among the nation's best in patient care quality, according to the latest report by the Scientific Registry of Transplant Recipients (SRTR). For the second consecutive SRTR reporting period, AGH's one year survival rate among patients undergoing heart transplant was the best of any medical center in the state, and the hospital was one of just three heart transplant programs in the country (joining the Cleveland Clinic and Vanderbilt University) noted for better than expected patient outcomes. AGH's liver transplant performance was equally impressive during the reporting period, posting a one year survival rate that was the state's best and among the top 25 adult transplant programs in the country (out of approximately 139 medical centers). The liver transplant program's one year and three year patient outcomes also were the best of Pittsburgh's three adult transplant centers by a considerable margin.

Burn Center

Established in 1969, the West Penn Burn Center is the only burn center in Pennsylvania that has earned verification honors five times from the Committee on Trauma of the American College of Surgeons and the American Burn Association. The Burn Center is also the only program in western PA verified to treat both adult and pediatric burn injuries. Verified burn centers must meet criteria that ensure burn care capability and institutional performance. West Penn Burn Center treats patients from Pennsylvania, Ohio, West Virginia, Maryland and New York. The Burn Center is fully equipped with state-of-the-art medical systems, special equipment for treating burns, 14 private rooms including six critical care rooms, a family waiting room and children's playroom. Every admitted patient has a Burn Center team dedicated to meeting individualized needs including specialized medical care, emotional and psychological counseling, nutrition planning and physical therapy. In 2011, West Penn Hospital's Summer Camp for Burned Children marked its 25th year of helping children with burn injuries move forward in the healing process. Burn Camp activities are designed to encourage the children to take positive risks and boost their self-esteem in an environment that is safe and supportive.

Emergency Medical Services

WPAHS operates full-service emergency departments, open 24/7, at Allegheny General Hospital, Allegheny Valley Hospital, Canonsburg General Hospital, Forbes Regional Hospital and The Western Pennsylvania Hospital. Annually, WPAHS sees more than 161,500 emergency department visits and 27,000 urgent care visits, receives 43,000 patients via ambulance, and gives medical direction to 57 ambulance services.

WPAHS is also a Level I hazardous materials receiving facility (accredited by the Allegheny County Department of Health) and a leader in conducting emergency preparedness training for the 13-county region. The WPAHS LifeFlight program, operated by AGH, is a regional helicopter transportation service providing rapid transportation of critically ill and injured patients who are in need of immediate and specialized care, serving more than 1,700 patients annually. Currently, five helicopters are based throughout the tri-state area, serving a 150-mile radius of Pittsburgh, effectively covering 3.6 million lives. The LifeFlight team has flown over 60,000 patient missions and prides itself on a long history of safety.

AGH was the first hospital in the region designated as a Level 1 Shock Trauma Center – the highest level of definitive and comprehensive emergency and trauma care for patients with complex injuries. The trauma team serves approximately 3,000 patients a year. Forbes Regional Hospital plans to become the area's first Level 2 trauma center.

In 1986, AGH opened Pennsylvania's first Trauma Intensive Care Unit (ICU). Today, the dedicated 24-room Trauma ICU is meticulously designed with rapid intervention in mind and houses a variety of ancillary services directly within the unit.

Women and Infants Care

WPAHS offers a full range of women's and infants' treatments and services including labor and delivery, lactation services and childbirth education, a Level III Neonatal Intensive Care Unit (NICU) at West Penn Hospital and a Level II NICU at Forbes Regional Hospital, prenatal genetic counseling, outpatient obstetrical care, gynecology, gynecologic oncology, high-risk obstetrics and maternal-fetal medicine, robot-assisted gynecologic surgery, urogynecology & pelvic reconstructive surgery, reproductive endocrinology & infertility.

West Penn is the region's second-busiest labor and delivery center, welcoming 3,200 babies into the world annually. About 1,000 babies a year are born at Forbes Regional. The Level III NICU at West Penn offers the highest level of intensive, nurturing care to more than 700 critically ill infants annually. It is a major regional referral center for critically ill infants and also provides prenatal consultations for high-risk obstetrics patients. At Forbes, a Level II NICU provides medical treatment and care for both premature and acutely ill newborns.

The unit is staffed 24/7 by board-certified pediatricians and extensively trained registered nurses for babies who need a higher level of care.

The WPAHS Cancer Institute is at the forefront of advanced gynecological cancer care.

Through the Gynecologic Oncology Group, a service of the National Cancer Institute, WPAHS offers women experimental drug therapies and the opportunity to participate in a variety of cutting-edge clinical trials.

WPAHS also offers evaluation and counseling for couples who are pregnant or planning a pregnancy and have a family history of birth defects, genetic disorders, intrauterine exposures, multiple miscarriages, or advanced maternal age. The Jones Institute at West Penn Hospital provides the most advanced level of diagnosis and treatment to couples with documented infertility, and is affiliated with the nationally renowned Jones Institute for Reproductive Medicine in Virginia.

Once the transaction is completed, UPE has the following expectations for the WPAHS hospitals:

Forbes Regional Hospital

- Attain Level II trauma designation
- Expand homecare, hospice and family practice residencies

Allegheny General Hospital

- Focus on quaternary care (trauma, cardiovascular, neurosurgery and orthopedics)
- Continued development of specialty clinics (adult congenital heart disease and advanced heart failure unit)
- Expand oncology services
- Relocate the burn unit from West Penn Hospital
- Enhance education and clinical technology transfer

West Penn Hospital

- Prepare for growth of woman and infant's service line
- Finalize detailed reopening, staffing, equipment and facility plans
- Enhance acute care services

Allegheny Valley Hospital

- Increase ambulatory development activities
- Expand occupational medicine program and vascular program
- Enhance diagnostic cancer services

Canonsburg General Hospital

- Expand orthopedic services
- Expand medical oncology, cardiology and neurosurgery

- Expand Emergency and Sports Medicine Services

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