

**BID INFORMATION MEMORANDUM**  
**Fixed Price Competitive Bid Solicitation**  
**Additional Site Characterization Activities & Reporting**  
**Falcon Oil Co., Inc.**  
**311 Main Street**  
**Blakely, Lackawanna County, Pennsylvania 18447**  
**PADEP Facility ID #35-50601; USTIF Claim #2003-0223(S)**

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PAUSTIF understands and appreciates the effort necessary to prepare a well-conceived response to a bid solicitation. As a courtesy, the following summary information is being provided to the bidders who submitted bid responses to the solicitation listed above.

Number of firms attending pre-bid meeting: 8  
Number of bid responses received: 6

List of firms submitting bid responses (alphabetical order): Austin James Associates, Inc.  
Letterle & Associates, LLC  
Liberty Environmental, Inc.  
MEA Inc.  
Pennsylvania Tectonics  
Tetra Tech

This was a defined scope of work Request For Bid (RFB); therefore, cost was the most heavily weighted evaluation criterion.

The range in base bid cost associated with the bids received was \$48,964.78 to \$174,502.45. Based on the numerical scoring, one of the bids was determined to meet the “Reasonable and Necessary” criteria established by the Regulations and were deemed acceptable by the evaluation committee for PAUSTIF funding. The claimant reviewed and selected the acceptable bid.

**The selected bidder was MEA, Inc. - \$48,964.78.**

The attached sheet lists some general comments regarding the evaluation of the bids received for this solicitation. These comments are intended to provide general information that may assist in preparing bids in response to future solicitations.

## **GENERAL COMMENTS REGARDING EVALUATED BIDS**

- Bids were regarded less favorably if they did not include adequate “original” (i.e., not copied verbatim from the RFB) language to convey a reasonable understanding of bidder’s thoughts such that the understanding of site conditions, closure approach, and approach to addressing the scope of work. Since bidders are not prequalified, the content of the bid response must equip the evaluation committee and Claimant to make a thorough and complete review of the bid and bidder.
- Key details may have been missing in bids which precluded a reasonable understanding of how the work would be completed for: additional characterization / delineating soil impacts; and characterization of groundwater in the shallow / overburden soils and bedrock.
- Aquifer testing; fate & transport modeling; risk assessment, and/or soil vapor point installation / sampling methods may not have been adequately discussed in some bids, leaving uncertainty in what work was being proposed.
- Some bids were silent on if and how they would include the more recent Turkey Hill releases in the SCR.
- Some bids were significantly higher in cost than others while pursuing the same objectives.